

Frequently Asked Questions (FAQ)

Q: How much does a Team cost to run?

A: Our standard budget is about \$400,000 a year to run a successful Team of 25 slots, serving about 100 people in a “heavy touch” manner. This is less \$ than building a single

unit of affordable housing in California with higher metrics and upside for the community, city hall, local businesses and the environment. The budget can be adjusted based on existing affiliate resources and need.

Q: Does DST govern over affiliates?

A: No. We do have a contract that stipulates what both parties are responsible for over the course of the partnership. We do not request any Board seats and have no fiduciary control over affiliates

Q: What does DST make (\$) from each partnership?

A: While a DST staff member is imbedded during the first year, we ask that affiliates cover the salary and other associated staffing costs. On an ongoing basis we will ask for a network fee of \$40,548 that represents the costs of maintaining the network such as the annual conference, updated legal paperwork to protect affiliates, travel, the network platform and Impact Data System licenses.

Q: Will DST work with a religious organization?

A: We have plenty of partnerships with faith-based organizations and are happy to invite any religious organization to apply with the understanding that the program cannot have any components or eligibility requirements based on faith.

Q: Who is in the affiliate network?

A: We plan to launch the pilot in 2018 which will have the first 3-5 affiliates other than HQ. We have a few communities interested in participating in the pilot and joining the network.

Q: What if we join the network and decide to leave?

A: Our job at headquarters is to provide value to all of our affiliates through updated legal agreements, best practices and funding/marketing opportunities. Having said that, our agreement will allow for any affiliate to leave the network in 30 days. After doing so the affiliate will return all intellectual property and trademarked material, but can still run a work experience program.